

# MARTY MEGABYTE

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June 1, 2012

Company Name

Contact Name

Title

Address

City, State, Zip Code

Dear Human Resources Professional:

Please accept my resume for your review and consideration. I would like to express my interest in the open position of **VP of Development and Information Systems at ABC Company, Inc.**

I have applied my superior programming skills and IT experience in all aspects of information systems management, business development, and operations within a corporate setting to deliver outstanding bottom-line results for over 25 years. I have been involved in all aspects of operations and information technology development for Oak Technologies, Inc. for 4 years as Senior VP of Development, and most recently, President, and now aspire to a newer opportunity to hone my skills and grow my experience. As an adept IT development and operations executive, who has drawn expertise from a wide-range of market dynamics, I am capable of translating these dynamics into effective strategies that yield success results for the company.

As Senior VP of Development and a 6 Sigma Black Belt, I have Implemented a new order entry system saving labor costs of over \$140,000 annually and created a software application that saved Michigan Tech dealers over \$100,000 on an annual basis. I was also instrumental in the development of Michigan Tech's parts warehouse management system using bar code and wireless technology. Implementation of this system yielded large efficiency increases by reducing the time in which warehouse functions are performed and significantly improved customer satisfaction by reducing the time it takes to pull a customer's order. Inventory accuracy also improved tremendously as a result of the new system.

Some other accomplishments along with bottom-line results include:

- Saved company over \$200,000 through tax savings from uncollected accounts receivables.
- Headed major conversion of business applications from the DEC VAX to the IBM AS400 that was completed in less than half the time of any other Michigan Tech's conversion.
- Guided Michigan Tech to a top 3 ranking among all Michigan Tech dealers with the highest revenue per employee and the lowest cost as a percent of sales.
- Implemented several incentive programs that resulted in a 15% part sales increase.

I would like to set up an appointment to discuss with you my qualifications and abilities and how I may contribute to **ABC Company, Inc.'s** continued success.

Sincerely,

Arnie Strouse