

MARTY MEGABYTE

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SENIOR-LEVEL DEVELOPMENT & INFORMATION SYSTEMS EXECUTIVE

Accomplished programmer, IT manager, and development professional with over 25 years experience in computer programming, information systems management, and technology development at numerous upstart companies. Track record of making the impossible, possible and overcoming complex business and IT challenges. Rescued bottlenecked, behind schedule, financially off-track projects.

CAREER QUALIFICATIONS

- Saved company over \$200,000 through tax savings from uncollected accounts receivables.
- Implemented new order entry system saving labor costs of over \$140,000 annually.
- Created software/processes that saved dealers over \$100,000 on an annual basis.
- Headed major conversion of business applications from the DEC VAX to the IBM AS400 that was completed in less than half the time of any other dealer's conversion.
- Guided Michigan Tech to a top 3 ranking among all dealers with the highest revenue per employee and the lowest cost as a percent of sales.
- Implemented "file-less" parts system that eliminated all manual filing of paper parts orders.
- Coordinated several dealership moves and 5 dealer openings that included all IT processes from phone systems and hardware to data applications and software modifications.

CAREER OVERVIEW

TECH INDUSTRIES, INC., Novi, MI
President & Senior VP of Development

June 2008 - Present

- Played pivotal role in corporate start-up; responsible for guiding company in the areas of operations, human resources, and information technology.
- Appointed to company's Board of Directors in 2002 (when the company was formed).
- Managed major programming changes for a conversion from PDP11/70's to VAX architecture.
- Lead implementation person for a complete ERP conversion (DEC VAX to AS 400).

TECH EQUIPMENT, Walled, MI
6 Sigma Master Black Belt

December 2004 – May 2008

- 6 Sigma sales process and parts inventory optimization saving company over \$700K per year.
- Managed and lead implementation team for all IT and programming conversions.

MICHIGAN TECH, Novi, MI
Vice President and Chief Information Officer

January 1982 – November 2004

- Responsible for MIS Department with sales \$400 Million per year and over 500 end-users.
- Developed state-of-the-art software system used company-wide.
- Developed company's mini-computer systems and voice and data communications.
- Developed parts warehouse system making company work path paperless.

EDUCATION

CENTRAL MICHIGAN UNIVERSITY, Mount Pleasant, Michigan
Bachelor of Science, Computer Science with emphasis in Business Administration

OAKLAND COMMUNITY COLLEGE, Orchard Lake, MI, Electronic Technology